Dave Irwin
Director of Client Relations and Portfolio Manager
Equitable Life

Dave is director of client relations and portfolio manager and is in his 7th year with the company. He is responsible for equity portfolio management across all funds including par, surplus as well as the active balanced portfolios. While his primary responsibility is equities he works closely with all asset class managers and from this closely integrated approach to asset class selection, has gained a good understanding of all assets the company invests in and the role they serve within each of the portfolios. With this, he works closely with the sales team to update and inform advisors mainly on market related events and how they may impact the portfolios your clients are invested in.

His background includes both value and behavioural approaches to equity security selection, which fits nicely with the company's top-down macro, asset allocation approach to investing.

When Dave isn't in the trading room in waterloo working on equity investment strategy, he can often be found on the road speaking to advisors across the country helping them gain a better understanding of the products they've chose for clients.